## **CFT** Customer satisfaction

## Your opinion is important to us

Knowing what our customers think of our products and services, gives us the possibility to become an even better supplier for all your needs. That is why CFT sends out a customer satisfaction survey every 4 years. We want to know how you like our service, knowledge of our products and speed of delivery. This flyer presents an overview of the results.

Overall client satisfaction				
Year	10 points scale	Percentage very satisfied		
2002	7,7	100%		
2006	8,5	90%		
2010	8,5	70%		
2014	9,1	50%		
2018	Not available	40%		
2022	9,4	20%		
2026		2002 2006 2010 2014 2018 2022 2026		



## Top 5 answers 202210 points scaleQuality of answers by email9,52Contact with CFT presonnel9,52Friendliness and politeness of<br/>contact persons at CFT9,51Speed of reply on emails9,41Trustworthiness of CFT9,31

## **Most valued features**

2. Speed of delivery

Based on the most recent customer satisfaction research, we identified our most valued features (in order of importance):

- 1. Quality 4. Communication
  - 4. Communicati
  - 5. Information
- 3. Flexible Innovative Service 6. Social (Sustainability & Fun)

Innovations and suggestions 2022				
What we are working on	% positive feedback customers	Actions		
Videos to explain about the application of our products	77,0%	These will be published in the course of 2024		
Year order format stored at CFT for speedy delivery of same batch	74,8%	Implemented, used more and more		
Standards on website	74,8%	This will be launched in 2025		
Publication of Top-10 best testmaterials per field of interest	65,7%	Implemented		
Ordering online via webshop at CFT website	64,4%	Will be investigated in the future		
Monetary deposit on plastic boxes for tiles/possibility to recycle	55,8%	This is currently under review		
Online possibility te create a custom detergent formulation request	54,5%	Implemented, app.cftbv.nl		
Monetary deposit on stainless steel tiles/possibility to recycle	53,8%	This is currently under review		

Our next survey is planned in 2026, we will reach out to you again and look forward to your answers. But if there is anything you are looking for or need something customized, let us know and we will make the effort of tending to your needs.